Postal Regulatory Commission Submitted 7/30/2012 4:22:15 PM Filing ID: 84272 Accepted 7/30/2012

July 30, 2012

Postal Regulatory Commission 901 New York Ave NW, Suite 200 Washington, DC 20268

Reference: PRC Docket # MC2012-26

Dear Commissioners,

I am franchise owner of an Area Franchise of The UPS Store for Eastern, WA, employing six people from our community. I am writing to ask that you stop the United States Post Office's monopolistic, unfair and inappropriate "enhanced" services to Post Office Box customers, specifically:

- 1. Acceptance of third-party parcels and other items from UPS, FedEx, DHL and other non-USPS carriers, a practice that has been prohibited for many years.
- 2. The new ability to use the street address of the Post Office where the Post Office Box is located, rather than the conventional "PO Box 123, Anytown, MA 01234."
- 3. The new ability of Post Office Box customers to use the "#123" designation instead of the conventional "PO Box 123" form of address.
- 4. E-mail / text message notification to PO Box customers of items received. ("Real Mail Notification")

These new business practices place the United States Postal Service in direct and unequal competition with thousands of small businesses across the country. In my business I support 21 locations of The UPS Store. I consider that USPS competition would be an unfair wielding of monopoly power that would have catastrophic effect on our locations as well as others of our industry, without a substantial positive influence on the financial strength of the USPS. For most store owners like me, our businesses are privately owned and represent the sole source of our income. In many cases, we have financed the purchase of the business with loans secured by our homes. This new form of competition from the USPS will result in significant loss of revenue and damage to my business and to those of the others in Eastern Washington. I put my life savings into this business to begin it, and continue to reinvest in my business 20 years later. Unfortunately, these regulations will threaten not only my livelihood and home, but also the jobs and homes of the people I employ, as well as the owners and employees of thousands of other small businesses in the United States.

As a Commercial Mail Receiving Agency (CMRA), our business is regulated and inspected by the USPS. There is no other enterprise in our society where one competitor can regulate another, even to the point of requiring them to turn over their customer list on a quarterly basis.

As a CMRA, we operate under other unfair rules, such as the ability of a postal customer to change his address from a PO Box to another address with a simple "Change of Address" form, while customers of a CMRA such as my store are prohibited from doing so. When a CMRA mailbox customer moves, we are required by the USPS to receive the customer's mail for six months following termination and cannot re-mail it without paying for new postage.

As noted in PRC Order No. 1366, "the Postal Service has not submitted an appropriate filing that describes the nature and implementing rules for these enhanced services." The USPS failed to follow the rules in rolling out these new services, and made a unilateral decision and executed it without the necessary filings. What the USPS is doing is fundamentally wrong. A financially viable Post Office is an important part of our business, but not at our expense. I cannot sit by and watch the USPS launch a series of products and services specifically designed to take our customers. A relationship with the USPS is a careful balance of competition and support, and in this instance they have tipped the scales.

Thank you for your time and serious consideration of this matter. Please do not hesitate to contact me if you have any questions or concerns.

Sincerely,

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